

# Teqcycle – the smart trade-in solution for millions of corporate mobile phones

**Data security. Liquidity. Asset management. Sustainability.**





Millions of discarded mobile phones languish in drawers, gather dust on shelves in the IT department, are passed on to family members or are sold through unsafe portals on the Web. Data security? Nope! Capital? Is tied up and not available to the company! What is more, the expensive devices lose more and more value with every day that passes. And: precious raw materials remain unused.

Teqcycle combats this problem with an innovative trade-in concept for corporate customers. Numerous companies trust in our service – from family-owned SMEs to DAX corporations! Because we have four unbeatable things to offer:

1. Certified data security

3. Active asset-management

2. Liquidity through best prices

4. Sustainable environmental protection

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More than 10% of the total costs are saved through the systematic management of used devices.

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**Michael zum Hofe**, Director Business Development  
Teqcycle Solutions GmbH

## 1. The most precious commodity in the world: your data!

Par for the course is that you pass on your old mobile phone to the kids or sell it on an internet portal. But both of these options can quickly become a data disaster. Because, contrary to popular belief, photos, e-mails, data, contacts and files are NOT deleted from a smartphone when you reset it to default.

Only a professional deletion process on an IMEI basis offers true security for your personal data! Audited. Certified. We are absolutely uncompromising when it comes to the topic of data security! Teqcycle makes sure you don't pay the price for the 'top price' paid on internet portals...!





## 2. Liquidity instead of tied-up capital

Time-consuming and unsafe sales on auction platforms or through the classifieds are a thing of the past. Today, the Teqcycle trade-in solution is the perfect alternative for our corporate customers. The sale is quick and easy. The valuation transparent. The prices are the best you can get.

Safe transport boxes, free logistics, certified deletion processes and rapid repayment – all this spares your IT budget and turns tied-up capital into free liquidity!

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Teqcycle is our exclusive partner in the field of trade-in solutions for mobile devices. The smooth return process represents huge added value for our customers and is thus a valuable addition to the service portfolio of

Deutsche Telekom.



**Karsten Pfrommer**, Vice President Portfolio Management Mobilfunk Telekom Deutschland

## 3. Active asset-management: everything under control!

Thousands of devices in circulation, various different phone generations, different brands, replacement devices, substitute devices... the norm in many companies!

'Bring Your Own Device' and the new data protection regulation make the issue even more complex – and potentially extremely serious, with violations of the GDPR being penalised with fines in the millions since 2018. Data security is a sensitive issue in large companies with many employees, and a big responsibility for IT departments!

Teqcycle offers a unique, professional solution: the controlled and managed return of used mobile devices! Perfect end-to-end processing, uncompromising data security and immediate liquidity. A winning offer on all fronts!

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[www.securetakeback.de](http://www.securetakeback.de)





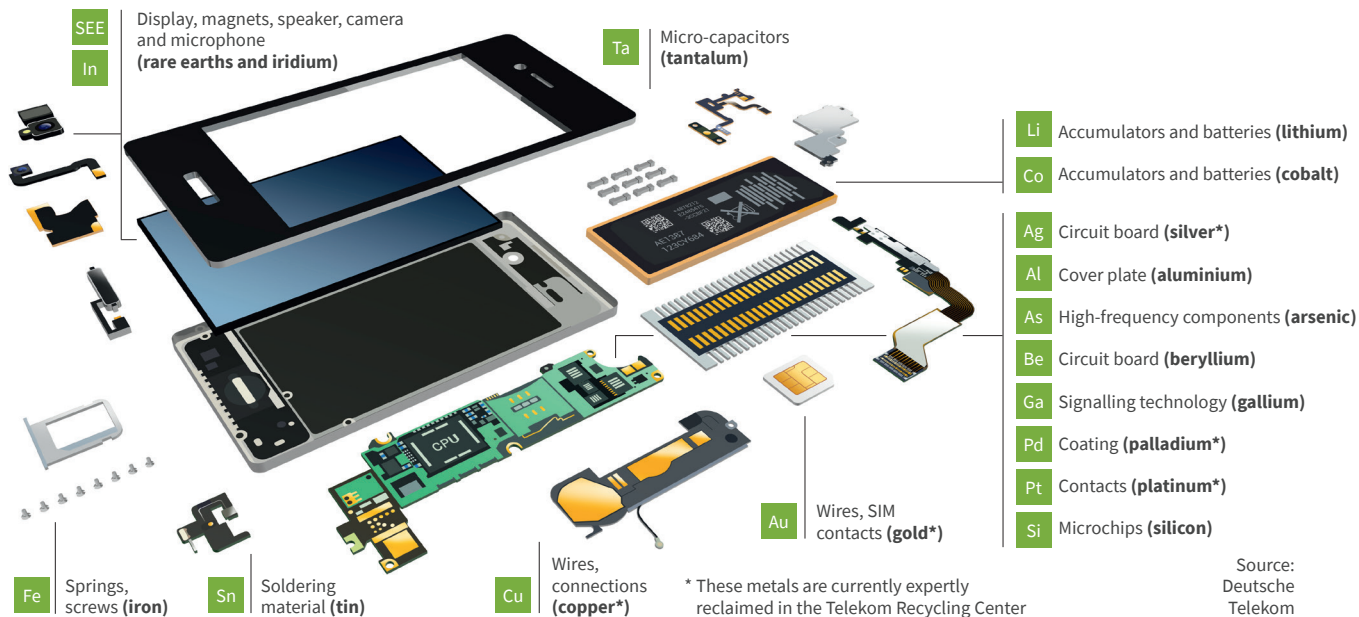
## 4. Sustainable environmental protection: safeguarding precious raw materials

More than 60 different materials are required to make a mobile phone. Alongside tantalum, gold, tin, etc., plastics are needed for the housing, various metals for wires, contacts, circuit boards and rechargeable batteries, and glass and ceramics for the display.

With 1.4 billion smartphones being sold worldwide in 2018, that adds up to a considerable amount of raw materials: 5,650 tonnes of cobalt, 14 tonnes of palladium, 34 tonnes of gold, 350 tonnes of silver. And that is only the new devices that were sold in 2018!

We want to secure these treasures sustainably! We find new owners for devices with a market value, and we disassemble unsellable old devices in an environmentally friendly manner once we have deleted the data from them, so that resources can be re-used!

### Graphic: Raw materials in smartphones



Source:  
Deutsche  
Telekom

## Data security is our top priority!

That is why our entire return process is audited and certified by DEKRA.

We erase the data carriers with the latest software technology, so that it is impossible to restore old data.



We then give you an IMEI-based proof of deletion for each device, so you know that your personal data, photos, files, e-mails, etc. are DEFINITELY NOT sold along with the mobile device! We promise you that unequivocally.

## Your ideal service partner Teqcycle:

Teqcycle Solutions offers business customers transparent return processes and the best prices for used smartphones and tablets. We take care of the entire return procedure – from the logistics to recycling or reselling the devices. Perfect service from a single source!

We meet company-specific demands on the return process with individually tailored solutions. Others may claim this, but we really do it!

In real terms this means that we can, for example, set up your online portal as a white-label platform. We offer you a customised digital trade-in option – with your branding and logo! Our certified data deletion guarantees you the greatest security, as does the free, insured shipping of the products.

**Low costs, fair prices and transparent pricing make us a uniquely attractive partner for business clients!**

## Our top 10 at a glance

Maximum GDPR conformity

Security thanks to DEKRA-certified data deletion

Rapid liquidity

Best prices through worldwide selling

Minimisation of tied-up capital

Transparent DEKRA-audited processes

Intelligent and active asset-management

Environmental protection and sustainability

Cutting-edge recycling technology

Smart return logistics

## All systems green!



Our CO<sub>2</sub> emissions are compensated through Klima Invest Green Concepts GmbH. Teqcycle is certified as a climate-neutral entity. Teqcycle is a participant in the 'UmweltPakt Bayern' environmental initiative. And what is more, we issue your company a climate-neutral certificate as proof of your sustainable enterprise.

## Also good to know!

In addition to the revenues from the sale of the devices, this issue is relevant for your company's Sustainability Report! We also work together with 'Plant for the Planet', the Earth's biggest global reforestation project. Our partners get their own personal certificate!

## Business clients. Company mobiles. Teqcycle.

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Teqcycle combats this problem with an innovative trade-in concept for corporate customers. Numerous companies trust in our service – from family-owned SMEs to DAX corporations! Because we have four unbeatable things to offer:

Teqcycle is your specialist and business partner for the return of used mobile devices! We are the market leader in Germany specialising in the data security of used corporate mobile phones.

Teqcycle has developed a unique, DEKRA-certified return process together with Deutsche Telekom.

We offer our corporate clients, network operators and institutions an ingenious comprehensive concept for parting with old devices safely, while at the same time generating fast liquidity by making smart further use of decommissioned devices.

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